



宜昌人福药业有限责任公司
YICHANG HUMANWELL PHARMACEUTICAL CO., LTD.

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YICHANG HUMANWELL PHARMACEUTICAL CO., LTD.

Company Profile

- ◆ Founded in **1954**, Yichang Humanwell Pharmaceutical Co., Ltd. **Yichang Humanwell** is a fully integrated healthcare solution provider in China.
- ◆ Headquartered at the center of China, Yichang City with 3 manufacturing sites.
- ◆ Yichang Humanwell is leading in several therapeutic areas, especially in anesthetics and pain management in China, and is one of the largest providers of anesthetics medicines in Asia. It accounts for **68%** of the market share of narcotic drugs in 2018 in China, and its core products include injectables of Fentanyl, Sufentanil, Remifentanil and Hydromorphone. It also develops Extended Release Rx drugs and OTC monograph products.
- ◆ Yichang Humanwell is active in over **25** countries.
- ◆ **Humanwell Healthcare Group**, a publicly listed company on the Shanghai stock exchange, is the controlling shareholder of Yichang Humanwell. It ranks **11th** among the top 100 Chinese pharmaceutical companies in 2018.
- ◆ **Sinopharm Group Co., Ltd.**, the leading pharmaceutical wholesaler and distributor in China, ranking the **25th** among the Fortune 500 Chinese companies (2018), holds **20%** of Yichang Humanwell's stock shares.



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Company Profile

Turnover (2018)
467 million USD

Total employee
4700+

Domestic Narcotics
Market share **68%**

Total asset
529 million USD

Annual growth rate
25%+





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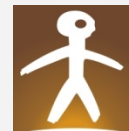
GEOGRAPHICAL POSITION



Yichang Humanwell Pharmaceutical
Yuan' an site

Yichang Humanwell Pharmaceutical
Dongshan site

Hua Yan Site for Oral Solid
Dosage Forms



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Dongshan Site

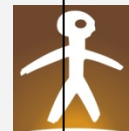


Plant area: 38 acres

Products: Narcotic APIs and Finished Dosages

Capacity:

- 600 million ampoules of small volume injection
- 20 million vials of lyophilized powder for injection
- 1200kg max per year for Fentanyl citrate dedicated production line
- 80kg max per year for Sufentanyl citrate dedicated production line.
- 250kg max per year for Remifentanyl HCl dedicated production line



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Yuan' an Site



Plant area: 86 acres

Products: Drugs in National Essential Medicine List, and CMO service

Capacity:

- 5 billion tablets;
- 100 million bags of granules;
- 1.4 billion hard capsules;
- 200 million soft capsules;
- 8 million bottles of oral solution.

Certification :

National GMP 2010 version

MHRA GMP



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Hua Yan Site



OSD Plant area: 115 acres

Products: Oral Solid Dosage Forms

Capacity:

- 5 billion tablets and capsules

Certification:

June 2016

First Pre-Approval Inspection by US FDA with **Zero Observation**

January 2017

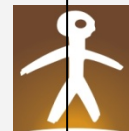
Second Pre- Approval Inspection by US FDA with **Zero Observation**

March 2018

First On-Site Inspection by UK MHRA with No Critical or Major Deficiencies

June 2018

Third Pre-Approval Inspection by US FDA with **Zero Observation**

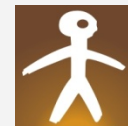


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International Certification of the Quality Management

No.	Official Organization	Products	Manufacturing Workshop	Date of Obtainment
1	Ethiopia FDA	Fentanyl Citrate Injection	Small Volume Injection Plant	2013.09.12
2	Kenya MOH	Fentanyl Citrate Injection	Small Volume Injection Plant	2014.06.30
3	Korea MFDS	Remifentanyl Hydrochloride	API Plant	2016.04.19
4	EU EDQM	API (Fentanyl Citrate)	Narcotic API workshop	2016.10.11
5	Uganda	small-volume injection, Lyophilized powder injections	small-volume injection workshop, Lyophilization & Emulsion Plant	2017.08.11
6	USA FDA	Oral Metformin Hydrochloride Tablets 500mg, 850mg and 1000mg	Yichang Humanwell OSD Plant	2017.01.13
7	USA FDA	Oral Potassium chloride sustained-release tablets 8mEq (600mg) and 10Eq (750mg)	Yichang Humanwell OSD Plant	2017.03.08
8	UK MHRA	GMP Inspection (Tramadol Hydrochloride capsule 50mg)	Yichang Humanwell OSD Plant	2018.04.10
9	USA FDA	Oral Micron Hydrochloride sustained release capsule 7mg, 14mg, 21mg, 28mg	Yichang Humanwell OSD Plant	2018.06.25
10	Columbia	Fentanyl Citrate Injection; Remifentanil Hydrochloride for Injection	Small Volume Injection Plant; Lyophilization & Emulsion Plant	2019.03.01
11	UK MHRA	GMP Inspection (Paracetamol Tablets 500mg)	Oral Dosage Form Plant 1	2019.07.11





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MAIN PRODUCTS

**Fentanyl
Citrate
Injection**

**Remifentanyl
HCl For
Injection**

**Sufentanil
Citrate
Injection**

**Alfentanil HCL
Injection**

**Flumazenil
Injection**

**Midazolam
Injection**

**Pethidine HCl
Injection**

**Ropivacaine
HCl Injection**

**Paracetamol
& Tramadol
HCl Tablets**

**Hydromorphone
HCl Injection**

**Nalbuphine
HCL Injection**

**Dexmedetomidine
HCl injection**



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NEW DRUGS IN PIPELINE

Product	Pre-clinical	Phase 1	Phase 2	Phase 3
Fospropofol Disodium Lyophilized Powder Inj.				
Remimazolam Injection				
Emulsified Isoflurane Inj.				
Oxycodone HCL and Ibuprofen Tablet				
Midazolam Oral Solution				
Ibuprofen and Hydrocodone Bitartrate Tablet				
Buprenorphine HCL and Naloxone HCL Sublingual Tablet				



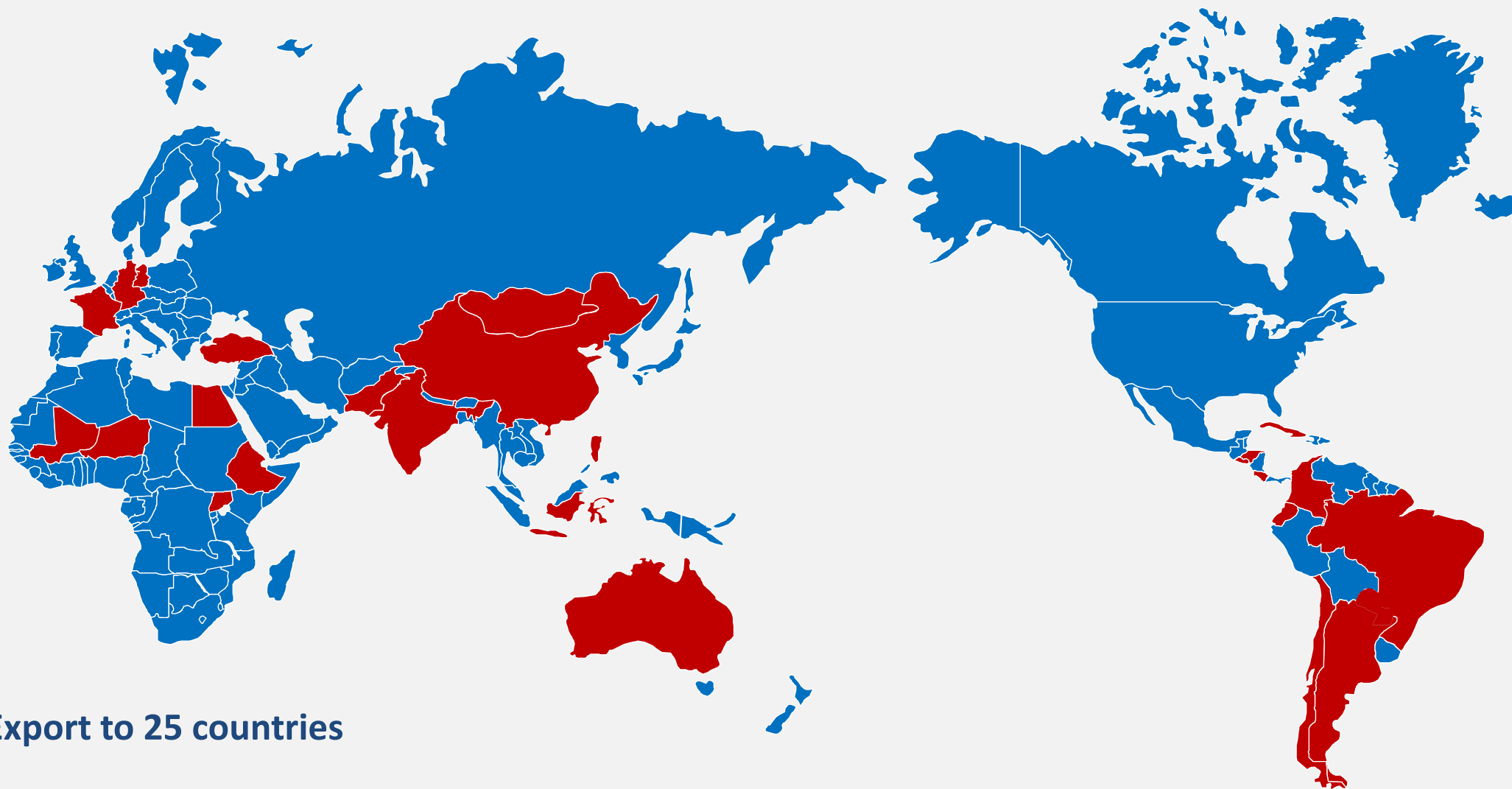


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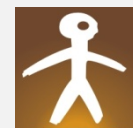
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BUSINESS DISTRIBUTION



Export to 25 countries



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DOMESTIC MARKET

Products Coverage rate in Anesthesiology dept

Top-class hospitals is 98.6%

Hospitals with annual operations exceeding 5000 is 98.8%

Anesthesiology
dept,
Oncology dept,
Pain
Management
dept ,
ICU and
Pharmaceutical
preparation
section etc.

- Products are used in more than 18,000 hospitals, in which 1280 hospitals with annual operational cases exceeding 5000
- 31 branch offices in whole country
- Over 3000 staff across every corner of China



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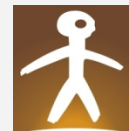
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ACADEMIC ACTIVITIES



Actively participate in Academic activities. such as CSA(annual meeting of Chinese society of anesthesiology) OCAP (oriental congress of anesthesiology and preoperative medicine and etc.



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MARKET ACTIVITIES



Signing ceremony with Indonesian pharmaceutical - China's narcotic drug technology exports to achieve new breakthrough



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MARKET ACTIVITIES



In April 27th 2017, our company's featured product Rimifentanyl have successsfully come into the Philippines market, which is a new breakthrough of anaesthetic in the Philippine market.





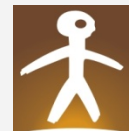
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MARKET ACTIVITIES



To provide product knowledge training for key customer



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THANK YOU!

